

Fal Sarkar, Certified CareerCOACH™

CareerCOACH Services of the Bay Area



Fal Sarkar is a seasoned professional **CareerCOACH™** and a technology executive who brings over 25 years of diverse leadership experience across the tech industry—from early-stage startups to Fortune 100 companies. Based in Silicon Valley, Fal is passionate about guiding clients through meaningful career transformations with a thoughtful, intuitive, and results-driven approach.

His ability to translate complex challenges into clear solutions makes him a trusted advisor to both professionals and executives alike. Fal joined **CareerCOACH Services™** in 2023 to empower individuals—especially those in mid to late career stages, and those navigating transitions in tech—with the clarity, confidence, and tools needed to thrive in today's dynamic job market.

With a career that spans enterprise software, cloud computing, AI, data management, and publishing, Fal has worked and partnered with companies across the technology landscape, including building alliances with leading companies such as Amazon Web Services, Google Cloud, Supermicro, SUN Microsystems, Dell/EMC, Oracle, Drivestream and others. He has led global teams, developed award-winning partnerships, forged senior level relationships, and driven transformational growth in the companies he's worked in, and with people he's managed and led. Known for his collaborative and innovative coaching style, Fal offers clients a grounded perspective, helping them overcome the roadblocks, reposition their value, and land roles aligned with their **Passion and Purpose™**.

His academic foundation includes a B.A. in Economics and Development Studies (Hons) from the University of California, Berkeley, and conducted Masters coursework in Urban Planning from UCLA. He is certified through the **CareerCOACH System™** and has mentored diverse individuals across age groups, professions, and industries. His clients value his calm presence, creative problem solving, enthusiasm and authentic encouragement.

A lifelong learner and dedicated **CareerCOACH™**, Fal is energized by helping others find stability and direction during uncertain times. Whether guiding seasoned professionals or rising talent, Fal brings empathy, experience, and insight to every coaching engagement.

*"What lies behind us and what lies before us are tiny matters compared to what lies within us." — **Ralph Waldo Emerson***

